

# UNVEILING VERSION 4



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# WHAT DOES HARDCAT DO?

Our concept is about unlocking asset knowledge and turning it into significant value.

Hardcat's proven asset management solution delivers measurable value and major cost savings to organisations by providing a comprehensive and structured approach to the long term management of assets, from valuation, purchase and operation, to the sale of assets to enable efficient and effective delivery of services in line with your strategic objectives.

ASSET CAPTURE, AUDIT & RECONCILIATION SERVICES

PURCHASE ORDER MANAGEMENT

DEPRECIATION / FINANCE MANAGEMENT

ASSET TRACKING

ASSET LIFE-CYCLE MANAGEMENT

CALIBRATIONS / INSPECTIONS

PROACTIVE AND PLANNED MAINTENANCE

INCIDENT MANAGEMENT

PARTS / CONSUMABLES MANAGEMENT

SOFTWARE DISCOVERY AND LICENSING CONTROL

API INTEGRATION (EXPOSE ASSET DATA TO SAP, ORACLE, SHAREPOINT, MAXIMO AND OTHERS)

MULTI-PLATFORM (CLIENT, VIRTUAL TERMINAL, WEB, PDA, IPHONE)

# WHY CHOOSE HARDCAT?

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Fraction of the cost of equivalent large ERP systems

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Quick and easy to set-up and tailor to meet customer requirements

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Robust, established technology, proven in theatres of war

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Industry standard architecture providing effortless data sharing and dissemination

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One powerful database that can be segregated for different uses or projects

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Simple interface allowing a short learning curve

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Modular and affordable implementation options – use as a 'precise' system or an enterprise solution

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Serious pedigree with clients in over 120 countries

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Specialists in asset management for over 20 years – 'it's all we do!'

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Google Maps allowing the user to see asset locations as well as maintenance works.

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Access security allows restricted views ie:- user cannot see financial information

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Complete audit trail showing before as well as after values, ability to retrace steps

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Powerful search allowing any combination as well as Boolean capability

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## REDUCED OPERATIONAL COSTS

By using Hardcat to document the IT asset profile of a large tertiary education establishment, operational costs were reduced by 25% which equated to a saving of \$400,000 p.a.

## SAVINGS MADE BY CONTRACT CONSOLIDATION

In the same establishment, by simply understanding the varied asset base and then consolidating supplier contracts, procurement savings of over \$1.5M were realised

## INCREASED DEPRECIATION REBATES

A large Government establishment found one third more depreciable assets than were stated in the corporate asset register by using Hardcat audit tools

## REDUCED AUDIT TIME

In 2010, a state police force had to apologise as the first statewide audit of firearms in over 20 years failed to locate close to 200 weapons. The missing guns were explained as accounting errors and not actual cases of mislaid firearms. Hardcat audit tools reduced the time to undertake a station audit from weeks to hours

## SAVINGS IN PROCUREMENT PROCESS

For a world leading Zoo, Hardcat assisted in identifying one-third more air conditioners than they thought they possessed, which allowed them to review their procurement processes, streamlining their supplier and product selection

## MISSING EQUIPMENT FOUND

For a large power station, an equipment audit using Hardcat identified \$450K worth of missing equipment

## OVERSPENDING HIGHLIGHTED

A utility organization using Hardcat to measure equipment assignments raised the issue: "Why do we have over 8 items of welding equipment for each boilerman? It's a waste!"

## ENSURED VALIDITY

A SAP based organization uses Hardcat to perform regular audits and ensure the data contained within SAP is correct and current

# TAILOR THE SOLUTION TO MATCH YOUR REQUIREMENTS

Hardcat's Asset Management System is modular, making implementation flexible and affordable.

The Hardcat Asset Register Module is the core and provides the foundation for optional add-on modules to extend functionality and optional add-on interfaces to extend usability.

And should you need someone to just do it for you, we offer the service of performing a Data Capture, Audit and Reconciliation for you.

# HARDCAT ASSET MANAGEMENT SYSTEM



# POWERFUL ASSET KNOWLEDGE AT YOUR FINGERTIPS

The Asset Register Module is the core of the Hardcat Asset Management System, and provides the foundation for optional add-on modules to extend functionality.

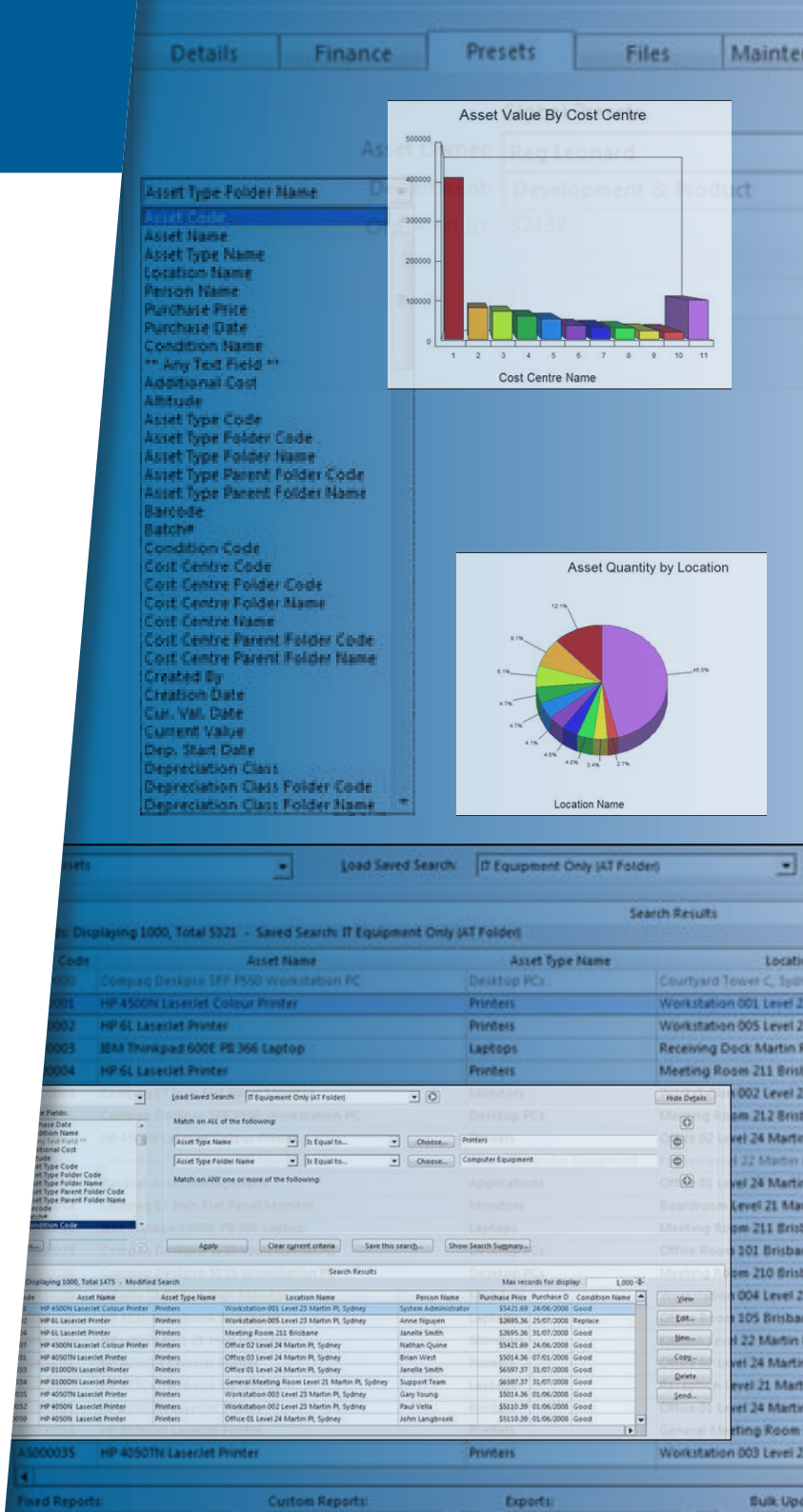
It's designed to collect and deliver in-depth information through easy to use and easy to customise features.

Information can be recorded into any of the following categories, as well as sub-categories which can be created to suit your management needs:

- Product Description
- Asset Type
- Supplier
- Location
- Cost or Profit Centre
- Employee
- Leased/Owned
- Condition of assets
- Purchase Price
- Insurance Value
- Warranty Information
- End of Life
- As well as 9,999 User Definable fields per Asset Type

Detailed reporting is at your fingertips. There are hundreds of standard reports within Hardcat. As well as standard reports, the user is able to create his own custom reports incorporating any field within Hardcat, even user defined fields.

- Return on investment
- Costs and risks
- Productivity
- Asset-related decision making
- Asset service delivery responsiveness and revenue
- Cost of ownership



# AUTOMATE YOUR ASSET AUDITS AND IMPROVE ACCURACY

By automating time intensive audits and data collection, the Hardcat Barcoding Module offers a fast, accurate and discreet method of identifying fixed and portable assets - from desks, chairs and large mainframe computers, to fax machines, photocopiers, modems, PCs, portables and mobile phones.

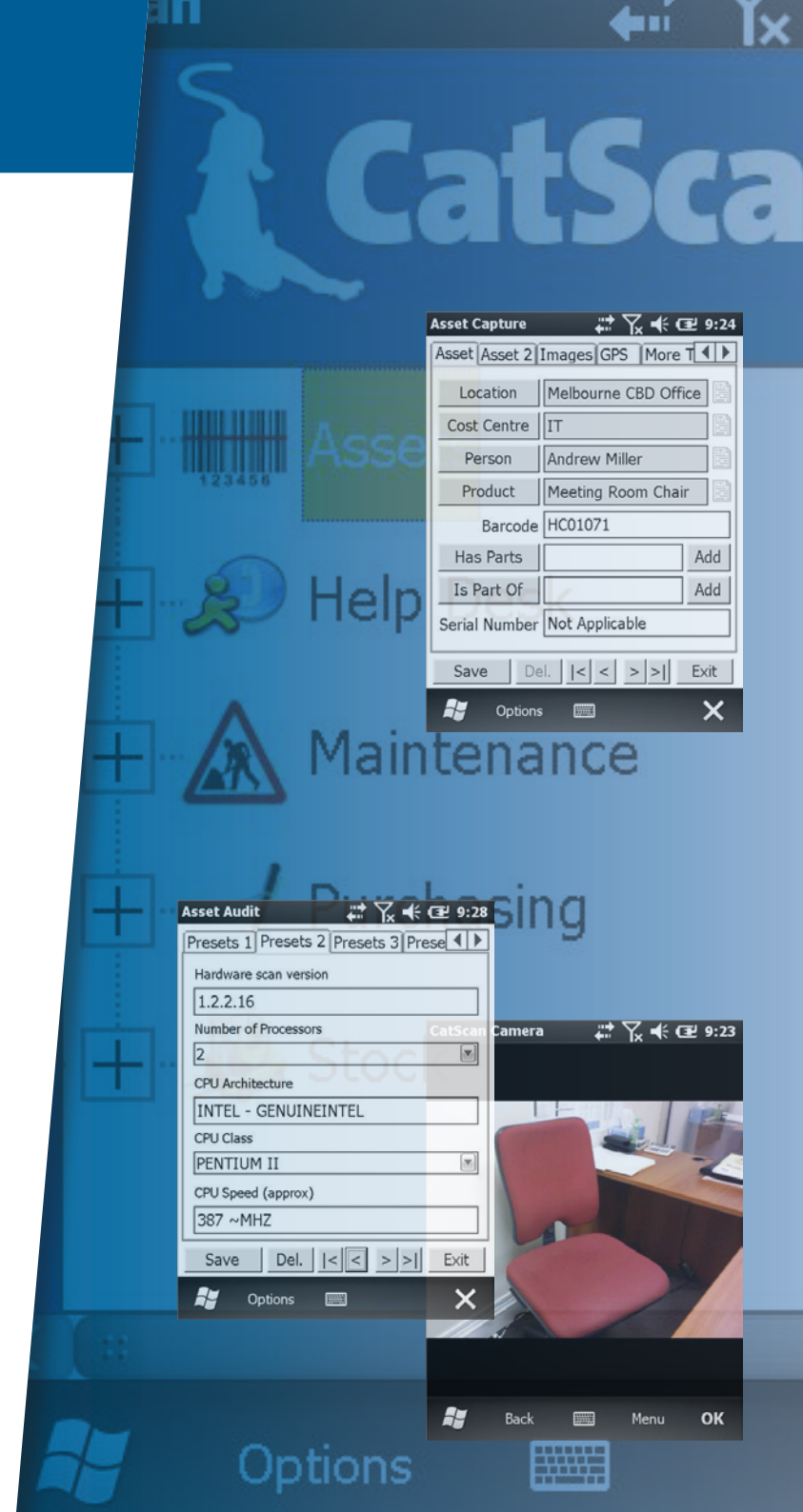
Information is recorded via a hand-held barcode reader (a Motorola PDA) running an application called "CatScan" specially designed by Hardcat to enable the system user to collect data efficiently, accurately and in an organized and efficient format.

Using predefined lists of various criteria, based on your organization's unique structure and requirements, Hardcat's PDA-based solution provides:

- Consistency of captured data
- Rapid selection of criteria in drop-down lists or barcode scan-able fields
- Facility to create new criteria "on the fly"
- Achievable near-perfect accuracy
- Time lost through human error, transcription of paper audit, is reduced to an absolute minimum
- Capture GPS co-ordinates
- Take a photo of the asset
- Exception permits the audit of assets not containing a barcode
- Investigate what's missing on the spot vehicles, complex machinery – factory production line with multiple assets/sub assets, anything we have a solution for every type of industry

Having a complete online picture library of your assets allows you to make informed decisions relating to asset purchases and can reduce your insurance premiums by more than 30%.

- Automated data collection
- Total asset visibility
- Instant asset tracking
- Quick, simple to use & accurate
- Labour, time & cost efficient
- Improved asset security



# SIMPLIFY AND IMPROVE CONTROL OF YOUR ASSET MAINTENANCE

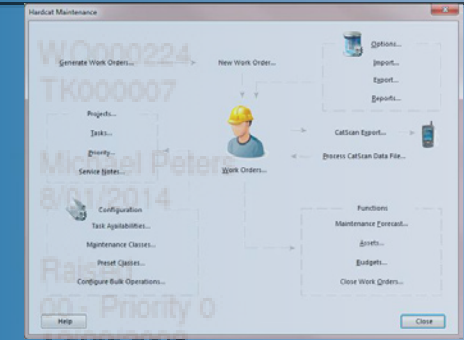
Hardcat's Preventative Maintenance Module can manage and track maintenance activity as well as history, time and costs involved, for thousands of individual equipment items.

Hardcat removes the administrative burden of scheduling and tracking maintenance:

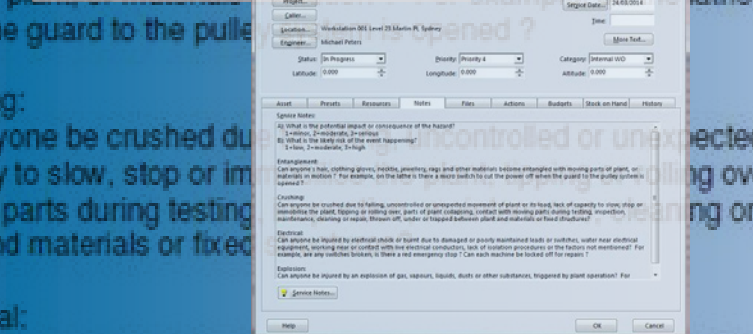
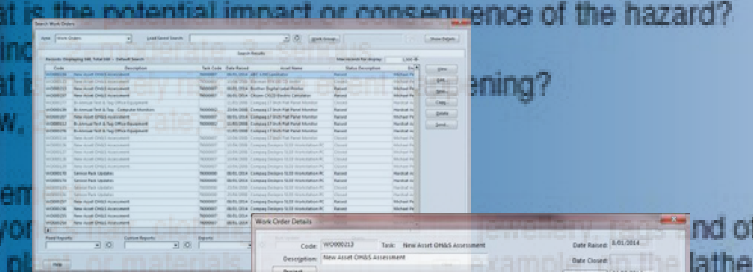
- Generate planned preventative maintenance work orders automatically, triggered by date or item information, or a combination of both
- Automatic email notification of imminent scheduled work and the escalation of overdue activity
- Simple, easy to use
- Deliver maintenance information through Web, PDA, Smartphone or job card and work order print-outs
- Fast and easy deployment as a point solution or to compliment existing large systems
- Fraction of the cost of large corporate enterprise systems
- Flexible configuration for rapid changing environments - all under the control of the user
- Robust - Proven in the theaters of war and used by many leading organisations
- "Work order" does not tell the whole story - Hardcat can go all the way down to parts lists, tools, skills, checklists etc - very comprehensive"

Hardcat is in use by A Noble & Son to track over 300,000 items of equipment, each with their own maintenance regime and history. Branded as 'Tech Inspect', the system is accessed via the Web and maintenance tasks are downloaded to portable PDA's for use by field engineers.

The preventative maintenance module now gives the users access to work to be performed out in the field with their smartphone. Hardcat now caters for both Android as well as iPhone phones allowing simple fast processing. The app produced by Hardcat is called Micat. See the section about smartphones on page 14.



er:  
 Level 22 Martin Place  
 New Asset OH&S Assessment  
 AS000051  
 ABC 1200 Laminator  
 Level 22 Martin Place  
 1FE34YG3E  
 Service No





# SAVE TIME WITH DEPRECIATION CALCULATIONS AND REPORTING

Hardcat's Depreciation Module boasts unparalleled flexibility both in structure and reporting to allow virtually any depreciation scenario to be handled.

Unlike other depreciation solutions, non-depreciable assets such as leased items can be maintained in the same asset database and appear in an asset listing without appearing in the depreciation schedule.

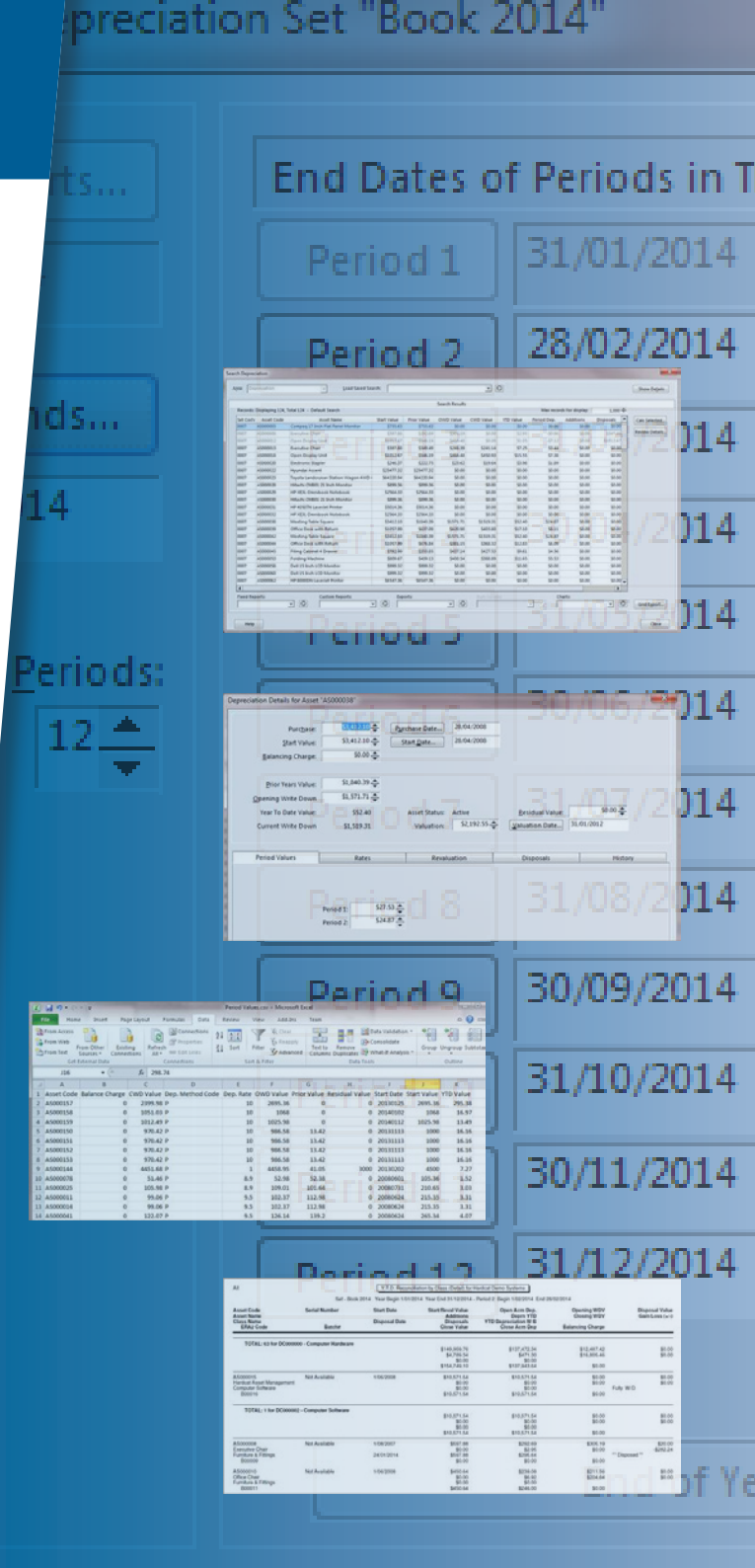
It is also possible for other asset register users (e.g. IT staff, maintenance staff) to have their own asset classification system without affecting the asset type structure set up for depreciation purposes.

Advanced security ensures against non-finance staff accidentally changing any financial asset values or structures.

A wholly owned subsidiary of the Reserve Bank of Australia turned to Hardcat as it's depreciation tool of choice when the established ERP failed to provide the IFRS revaluation capability they required.

Hardcat's Depreciation Module offers considerable time savings with depreciation calculations and corporate reporting:

- Easy to use and highly configurable - Add, change or dispose of assets, including reversing disposals
- Run a depreciation calculation as many times within a period as you need
- Easy transfer of data to and from popular spreadsheet and other applications.
- New assets are automatically adopted into the correct depreciation class
- Automate the delivery of PDF's or Excel spreadsheets containing depreciation information via email in a consistent and timely manner
- Simple access - Disseminate depreciation values across the organisation, filtered accordingly, via HardcatWeb
- Fraction of the cost of large ERP's
- There are multiple books within the system, allowing the user to cater for Tax, Book as well as forecast future depreciation runs. The user will never run out of possibilities as the system caters for 9,999 different sets
- It is the only regulatory compliant software of its kind and permits 'what if' scenarios



# IMPROVE YOUR SERVICE MANAGEMENT AND REDUCE YOUR COSTS

The Hardcat Help Desk Module allows a single integrated solution to manage:

- IT service management
- Fault logging, reporting and resolution
- Change management
- Technical knowledge base

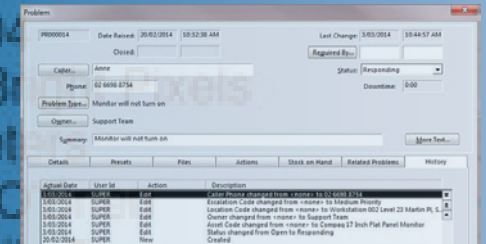
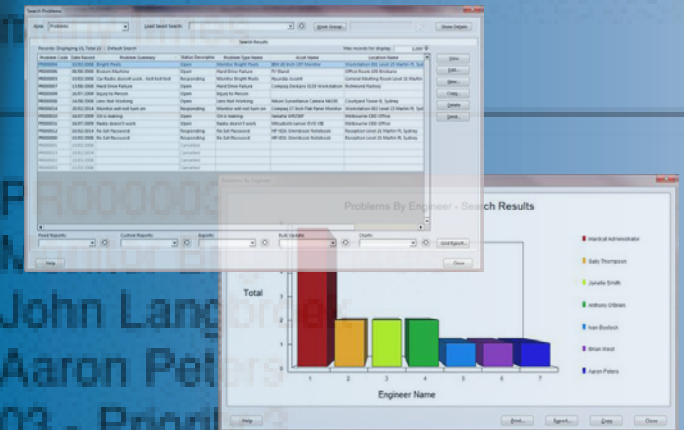
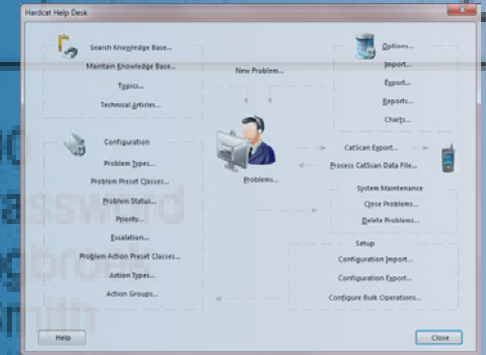
By registering and maintaining up-to-date records on all hardware and software problems, users can immediately identify assets under warranty, maintenance support details and the performance history of each asset.

A variety of tools are included to allow problem diagnosis (and possible user correction) prior to sending a technician out on site. A key system benefit is the ability to escalate problems and calculate the down-time for performance statistics on assets, asset types and suppliers.

Change management requests can be accurately tracked with a complete audit trail.

Permits you to track all IT problem calls and actions taken along with costs. It also contains a knowledge base and comprehensive reporting. Provides you with an effective means to immediately respond to Help Desk inquiries and satisfy your internal constituencies.

- Reduced Help Desk staff - Self resolution via knowledge base
- Retained knowledge base - Impact of the turnover of key Help Desk staff is dramatically reduced
- Stop wastage by maintaining assets under warranty - Hardcat highlights assets requiring maintenance that are still under warranty. This prevents your employees from spending time and money maintaining assets that are the responsibility of the supplier.
- Stop wastage by maintaining assets with no value - Hardcat highlights assets requiring maintenance that have a low or no value. Thus preventing the user from spending time and money maintaining assets that should be replaced.



# OPTIMISE YOUR STOCK LEVELS FOR MAXIMUM PRODUCTIVITY

The Hardcat Stock Control Module allows users to track stock (e.g. Stationery, office supplies) and consumables (e.g. toner cartridges, spare parts, engine oil, etc).

As well as allowing the user to know where stock is located and the quantity, this module will also keep track of how, when and what quantity of stock is used for what purposes.

The module allows the user to maintain optimum stock levels (not too high not too low) as well as a complete history of pricing changes.

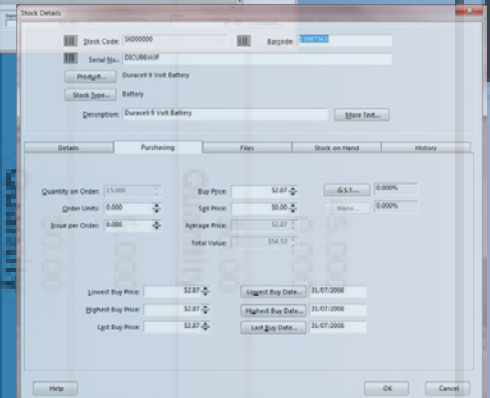
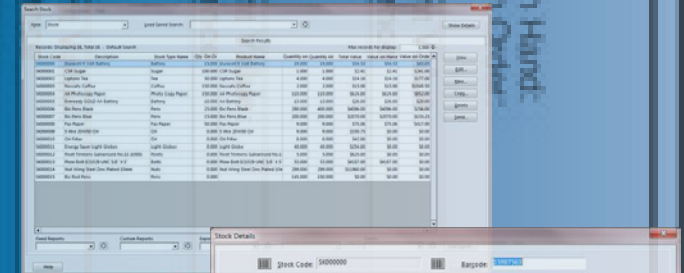
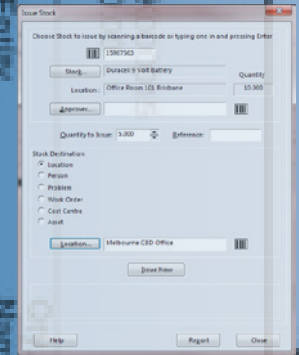
Permits one to track stock levels of consumables, order, move, change and report on stock levels. This is your online database of stock inventory.

- Ensuring not overstocking or under stocking
- Audit trail of stock usage
- Automatic reorder of stock based upon usage
- Ensuring critical spares (eg for machinery used in production) are always available in the event of breakdown.

The Module allows the user to maintain optimum stock levels as well as a complete history of pricing changes.

Integration between the Stock Module and Hardcat's Maintenance and Help Desk functionality allows an organisation to know what spare parts are critical to avoid loss of productivity in the event of equipment breakdown.

Having an accurate inventory of spares allows an organisation to immediately effect repairs, rather than wait for the appropriate parts to arrive. Unscheduled down time costly for any business.



Stock Movements (Ideal) for Hardcat Demo Systems

# TAKE CONTROL OF YOUR PURCHASING PROCESS

The Hardcat Purchasing Module offers system user's comprehensive management control of all order processing of assets, from budgeting, purchase order, goods delivery, to invoicing and final disposal.

By entering purchase order information directly into Hardcat, system users can see at a glance what assets are on order, their cost, what has been received and those overdue

Promotes savings through:

- Control of receipt of goods
- Knowledge of outstanding orders
- Prevention of over ordering
- Knowledge of payments to be made
- Seamless integration between the purchasing and receipt of goods into the asset register
- Ensuring not overstocking or under stocking

A Very powerful online "cradle to grave" purchasing system which allows employees to request items, route them to management for approval and then records receipt of assets in the core data base.

Automate administrative tasks such as:

- Purchasing costs, VAT/GST administration & price totals
- Templates for standard purchase order entries
- Asset association with different cost centres & budgets
- Automatic re-order function for stock when quantity levels are reached.

Invoices MUST quote Purchase Order number

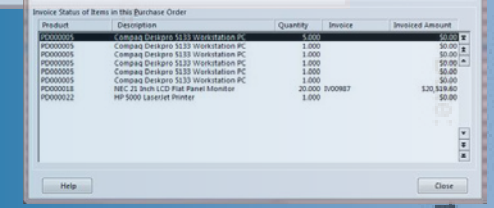
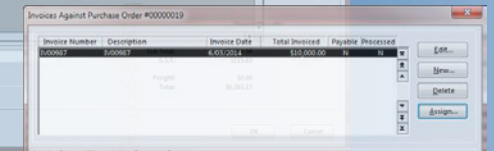
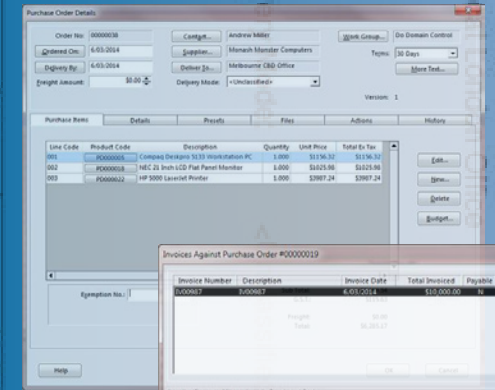
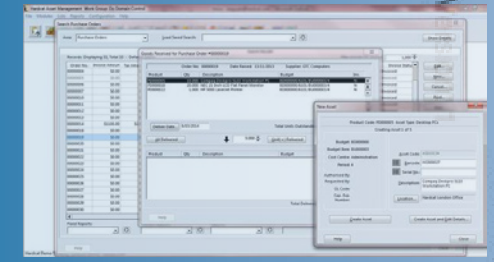
Supplier Code

Qty  
10,000  
20,000

Unit Price  
\$1,156.32  
\$1,025.98

Total  
\$11,563.20  
\$20,519.60  
\$3,999.96

Order: 00000019  
 Supplier Address Details:  
 C Computers  
 10 Little Bourke Street  
 Brisbane 3000  
 Australia  
 Special Instructions:



..... DUPLICATE .....

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Hardcat Demo Systems

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# EXPAND THE HARDCAT SOLUTION TO YOUR WHOLE ORGANISATION

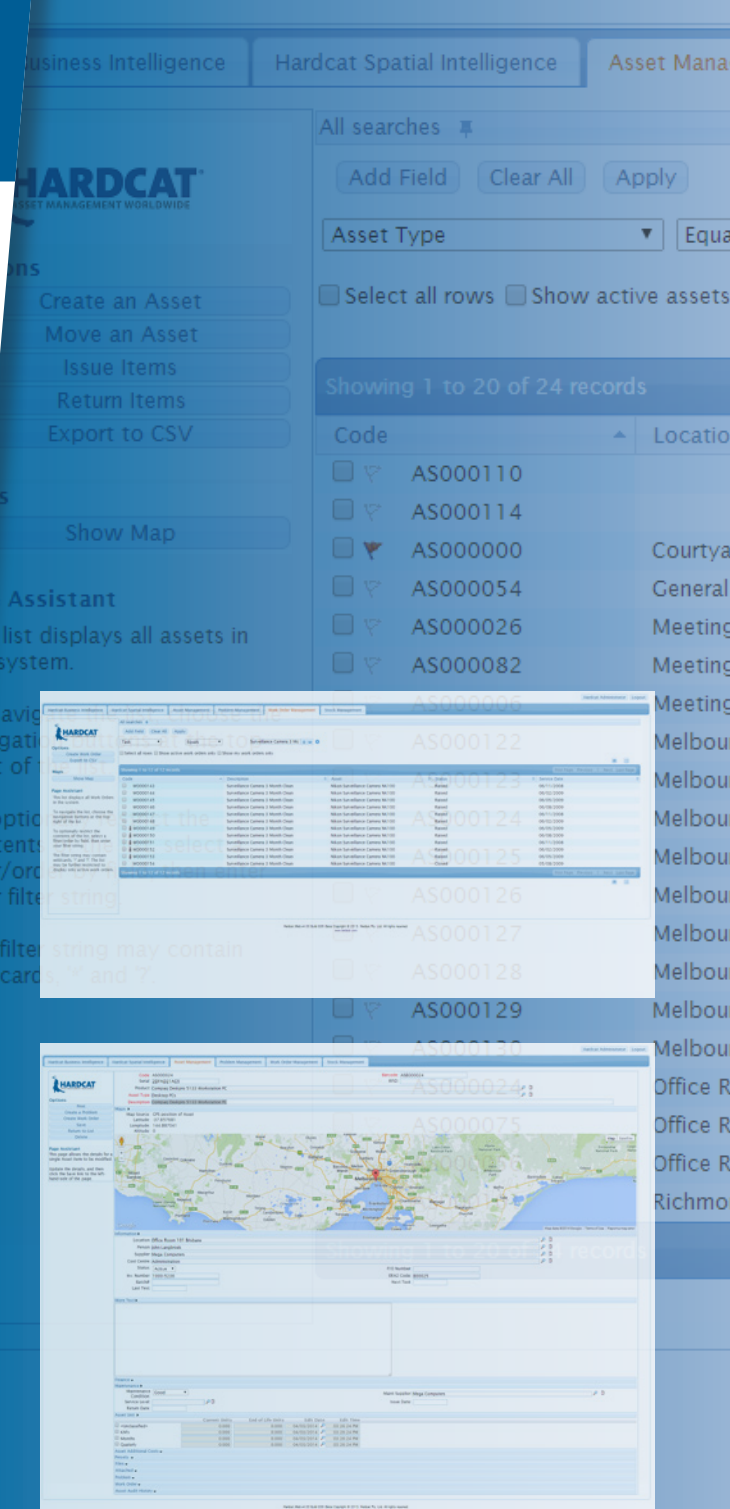
Hardcat Web Interface enables you to expand the Hardcat solution throughout your organisation, without requiring general users to undergo extensive user training as could be the case if they were to use the traditional Hardcat client/server Windows application.

Now Hardcat reporting is available to key stake-holders who may wish to access reports, without having to install the Windows client on their desktop or learn how to navigate through the various Hardcat modules to locate the relevant reports.

Increased visibility of the solution via the web browser will allow a host of benefits, including:

- Greater oversight and accountability for assets
- Better responsiveness to their care and maintenance
- Reduction in information bottlenecks
- More rapid and timely update of basic asset data such as current location
- Smart options to allow administrators to tailor that access to suit user requirements and capabilities

HardcatWeb users can simply select a report and select a suggested predefined search criteria to apply to any business query, FOR EXAMPLE Report: Assets by Location, Search: Leased IT assets only.



# TAKE CONTROL AND BE IN TOUCH ANYWHERE AND ANYTIME

MiCat allows the following functions:

- Create, view and edit work orders on the iPhone app
- Works in a 'live' connected stage to the Hardcat database so any work performed is reflected back on the Hardcat database straightaway
- Covers 75% of work order managements activities that can be performed from within Hardcat
- Full integration with the iPhone camera
- Access to work order presets, actions, details and much more....
- Create work orders out on the job when unscheduled/immediate repairs are identified.
- Real-time job allocation - Jobs can be raised in the head office and will show up on the iPhone of engineers' who are on-site straight away
- No need to perform manual upload/download of data from the Hardcat database
- Real-time job status updates.

What it means to you:

- Schedule and create work orders from the Hardcat system
- Allocate work orders to individual or group of maintenance staff
- Provide external contractors or engineers with MiCat phone app access to view only their work orders
- Allocate work orders to 'external contractors' (individuals or group)
- Contractor can see their work schedules for you at all times
- Complete the task and update any information in real time while in the field
- You have full visibility from the convenience of your office
- Cut out the paperwork and extra time consuming processes
- Cost Savings!





# SEE YOUR ASSETS AND WORK ORDERS AT A GLANCE

Hardcat has combined its Web Module with Google Maps. Hardcat now allows the user to collect GPS x, y and z co-ordinates from the handheld PDA. This GPS information is stored in Hardcat against the particular asset. Hardcat now allows GPS co-ordinates to be associated with, Locations, People, Work Orders, Help Desk as well.

By combining Google Maps into the Hardcat Web Module the user is able see what they are looking for on a map:

Assets

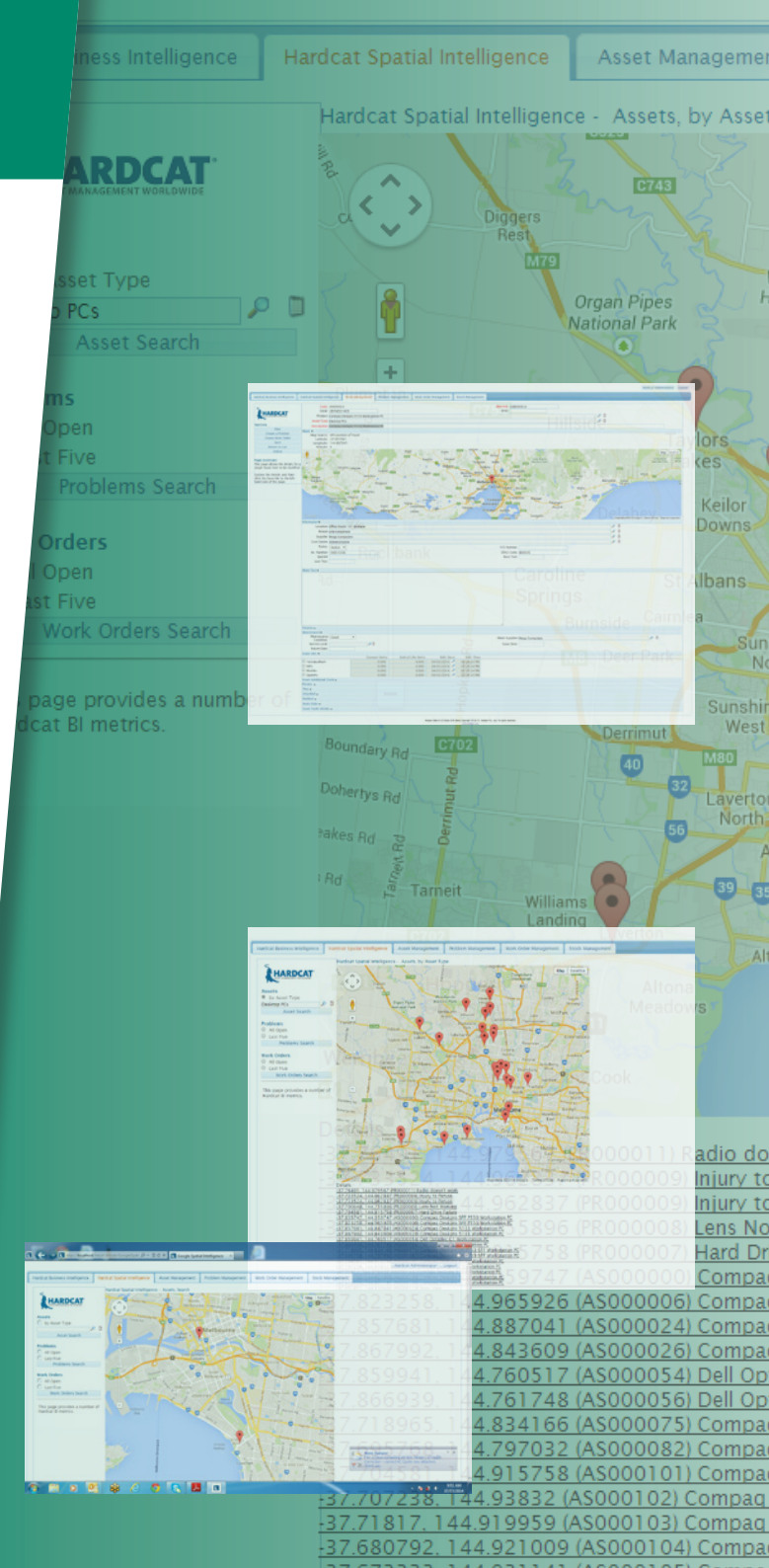
- All Assets
- Assets of a particular Type
- Selected Assets

Work Orders

- Open Work Orders
- The Last 5 Work Orders created
- Specific Work Orders

Problems

- Open Work Problems
- The Last 5 Problems created
- Specific Problems



# GET THE BEST OUT OF YOUR CURRENT ENVIRONMENT

Hardcat recognises that an entire solution is often comprised of lots of different systems and we are dedicated to ensuring that the user experience is seamless, regardless of the systems involved.

Hardcat therefore embraces system interoperability which we achieve by a suite of powerful tools and techniques.

Out of the box, Hardcat provides users with a powerful import and export capability. Imports/exports can be scheduled to meet data synchronisation requirements.

For real-time activities, the Hardcat Professional Services Team can tailor an interface to meet an organisation's exacting requirements. The team will work closely with a customer and their (potentially) many product partners to answer the following questions...

- What systems need to 'talk'?
- Why?
- Who will be performing the integration?
- What technologies are available to 'talk' to the other systems?
- What data transformation needs to take place between systems?
- What information goes in? What information goes out?

For complex integration exercises with fairly closed systems, Hardcat can engage via an Information Broker – a set of tables or files which reside between systems and are shared by various parties – thus ensuring that only the required information is shared and the most appropriate integrators and vendors are consuming data.

Hardcat has experience integrating to the largest and smallest packages, from ERPs to small, bespoke accounting systems and even hardware auto-discovery tools.


### HARDCAT API FUNCTIONS

System integrators can use the Hardcat API function to build interfaces that communicate with Hardcat and allow users to perform Hardcat tasks from within other 3rd party systems.

The largest benefit for organisations to use API's is the significant decrease in internal costs by eliminating the need for their employees to re-enter data that is already captured by an application, site or service.

The Hardcat API's allows users to perform the following Hardcat functions from other systems:

- Create/delete assets
- Edit asset details such as location, person, cost centre and supplier
- Update asset GPS coordinates
- And much more....

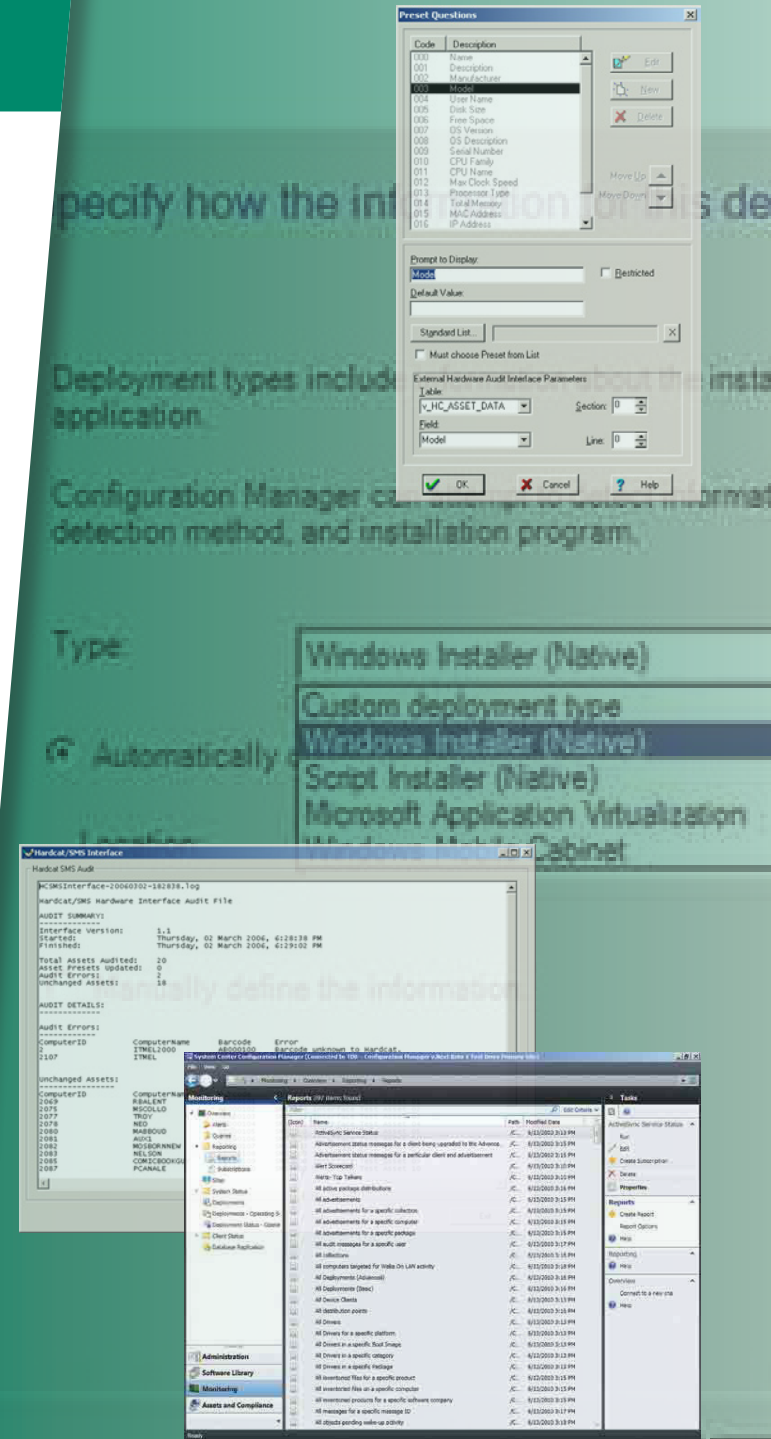




# THE BEST OF BOTH WORLDS, HARD ASSETS AS WELL AS SOFTWARE ASSETS

Users of Microsoft System Center Configuration Manager (SCCM) will be familiar with its capabilities as a sophisticated software management suite. SCCM allows administrators to manage large numbers of Windows computers and is designed to allow for remote control, patch management, operating system deployment, network protection and other various services. SCCM was formerly known as Systems Management Server (SMS). In 2007, SMS was renamed to SCCM.

Whatever the name, Hardcat has developed a great companion tool allowing you to interrogate your SMS 2003 or SCCM 2007/2012 system and store system properties against objects in your Hardcat fixed asset management database. Our tool even logs changes and sends alerts to named administrators.



# NEED US TO DO IT ALL FOR YOU?

### OVERVIEW

The most common issues that organisations face when managing fixed assets regardless of the enterprise software deployed is accuracy of the asset register itself. The biggest problem surrounding this inaccuracy of data lies in the reconciliation of the assets registered in the database vs the assets that are physically there.

### THE SOLUTION

Hardcat Asset Audit Services, utilising Hardcat software and mobile devices to quickly and effectively:

- Capture new assets
- Audit existing assets
- Reconcile back to financial systems

### KEY DRIVERS

- Audit Compliance
- Financial Reconciliation
- Validating and updating asset register
- Creation of an asset register
- Barcoding of Assets for future audits
- Identifying what exists and what doesn't for tax benefits
- Further asset detail gathering for more in-formed procurement decisions
- Stock take of assets
- Condition of assets for 'maintenance' regimes

### INDEPENDENT CAPTURE/AUDIT

It does not matter what ERP or Accounting system you are using. The data captured will be supplied in the commonly used CSV text file format that can be imported into your existing system.

### AUDIT

- Speed of Delivery
- Hardcat methodology and global experience
- Return on Investment
- Find Assets you never knew you had
- Expert audit & Experienced Personnel
- Audited data available in electronic format
- Use of Hardcat mobile technology and software
- Immediate tax rebates on new assets found
- Savings in Time & Resources
- Minimal impact on your organisations daily operations
- Discover assets registered but cannot be located — immediate write-off
- Flag assets that are in poor or faulty condition

### CONSULTANCY

All Hardcat Partners are trained to offer consultancy services. We will listen to your requirements and produce a tailored solution to suit your needs.



# HARDCAT IS A ONE STOP SHOP, WE CAN PROVIDE HARDWARE AS WELL

Hardcat will supply you with the complete solution. Our consultants will look at your requirements and source the hardware or barcodes to suit your requirements.

## BARCODE READERS

- Handheld Barcode Readers (many various models)
- Online Barcode Readers (both connected as well as Wireless & Bluetooth)

## BARCODE LABELS

- Laminated
- Plastic
- Aluminium
- Steel

## RFID READERS

- Hand Held Readers (many various models)
- Fixed Readers (many various models)

## RFID TAGS

- Paper
- Plastic
- Steel



# WHAT OUR CLIENTS SAY

***"We tested eight systems before selecting Hardcat"***

Asset Logistics, Inc (USA)

***"I have looked at other products on the market and Hardcat is by far the most complete."***

Courville Auctioneers (Texas, USA)

***"I had looked at several other packages, and this one blew the others away!"***

University of Phoenix (USA)

***"Of all the asset management demonstrations I have seen, it is one of the easiest to manage."***

Ernst & Young

***"When you use a system in a theatre of war, it has to be 100% solid, that was our major consideration in choosing Hardcat".***

UK Ministry of Defence (UK)

***"Your system is awesome. It is the best I have ever worked with."***

Bostik

***"To date our experience with Hardcat has been exceptional"***

HeathTech Solutions (USA)

***"Hardcat is a niche product with no competitor we could find"***

Sytel (USA)

***"We give Hardcat a score of 10 out of 10"***

Lakeland College

***"I don't know how we survived without Hardcat. We now use it for everything"***

Inchord Communications Inc (USA)

***"Hardcat - No questions and we love it!"***

Jeffer, Mangels, Butler & Marmaro L.L.P. (USA)

***"The guys in your technical area have done a superb job – it's perfect!"***

Omya Southern Pty Ltd. (Australia)

***"Our Accounting dept seems to love Hardcat"***

Victor O. Schinnerer (USA)

***"I believe Hardcat could become the next best thing since Excel for businesses."***

Mc Clain Consulting (San Francisco USA)

***"The upgrade went very smooth. Thanks again for a great product."***

inChord Communications (USA)

***"Hardcat is economical, easy to use, and full of standard and optional features."***

Ernst & Young

***"We really do get a lot of benefit from Hardcat and use it for everything with relation to our IT purchasing"***

Geller (New York, USA)

***"We are very pleased with Hardcat, and believe we made the best choice."***

DeKalb County Board Of Health (USA)

***"As a professional Project Manager, I have no hesitation in recommending Hardcat. It is truly one of the great, Australian software success stories."***

Rob Marx (Project Manager)

***"Hardcat support is immediate, I have never seen anything like it... your product is awesome!"***

Gerbig Snell/Weisheimer (USA)

***"You guys are simply fantastic"***

Coburg Ghana Limited (Ghana – Africa)

***"Even though you're half a world away, the service we have received thus far has been better than some of our local vendors"***

Kentucky Farm Bureau (USA)

***"Must also (again) comment on the timeliness of response. Less than an hour, even though I accidentally logged the call to the incorrect portal. Unbelievable!"***

Department Parliamentary Library (Australia)

# STRENGTH IN NUMBERS

Over 3,000 blue chip organisations in over 120 countries around the world have chosen Hardcat for their fixed asset management needs. The list below represents a small sample of our broad and diverse client base.

## Accounting/Consulting

- Cunningham Lindsey Australia
- Deloitte Touche Tohmatsu
- PricewaterhouseCoopers

## Advertising

- BADJAR Ogilvy
- DDB
- M&C SAATCHI

## Aged Care

- Australian Unity Retirement
- De Paul Villa Aged Care
- Department of Ageing & Disability
- Glenview Nursing Home

## Agriculture/Primary Industries

- Coleambally Irrigation
- DeLaval Limited
- Murray Goulburn Co-Op
- South West Fibre

## Banking/Investment

- AmBank
- ANZ Bank
- Bank of Tokyo - Mitsubishi
- BNP Paribas
- Byblos Bank Africa
- Ecobank Nigeria
- First Bank of Nigeria
- Industrial Bank of Kuwait
- ING Bank
- Macquarie Group Services
- Rabo Bank Group
- Reserve Bank of Australia

## Building/Construction/Engineering

- A Noble & Son
- BDP (UK)
- Caterpillar
- Coral Homes
- Delta Group
- Elizabeth River Crossings

- Flynn Canada Ltd
- John Holland Construction
- Laing O'Rourke
- Metricon Homes
- Silvercity Drilling

## Charity & Non for Profit

- Adelaide Festival Centre
- CareFlight
- Churches of Christ Care
- Community Solutions Incorporated
- Disability Rights California
- Melbourne Citymission
- Seeds of Life
- Uniting Church in Australia

## Chemical

- Applied Chemicals
- Aspen Pharma
- Pfizer
- Vertex Pharmaceuticals

## Councils

- Cardinia Shire Council
- Met Service Limited
- Newcastle Municipality
- Shire of Yarra Ranges
- Worcester City Council

## Defence

- BAE Systems
- Defence CBRN Centre
- DISC Asset Management System
- DSTO-Weapons Systems Division
- Infantry Training Catterick
- Joint Interagency Liaison Office
- RAF Halton
- Royal Military Academy Sandhurst
- RTMC Chilwell
- Saab Systems
- TEWSPO
- Thales Australia Limited
- Transfield Defence Operations

## Education/University

- American Career College
- Armadale Senior High School
- Bay of Plenty Polytechnic
- Board of Studies
- Chisholm Institute
- Deakin University
- Flinders University
- Hawaii Department of Education
- Macquarie University
- Manukau Institute of Technology
- Melbourne Business School
- Mount Saint Vincent University
- Northern Cape Education Department
- Practical Education Institute
- St Louis Science Center
- Umfolozi College
- Universiti Putra Malaysia
- University of Adelaide
- University of New South Wales
- University of Otago
- University of Wisconsin
- Waiariki Institute of Technology

## Emergency Services & Police

- Australian Federal Police
- Avon Fire Brigade Asset
- City of North Las Vegas Police
- Dallas Police Department
- Queensland Police
- South Australian Police
- Victoria Police
- Western Australia Police

## Finance

- Florida Dept of Financial Services
- GE Auto & Fleet
- Geller & Co.
- Hitachi Capital
- Link Market Services
- PT. BFI Finance Indonesia
- RentSmart
- Thales

## Government

- Attorney-General's Department
- City of Alabaster
- City of Pelham
- Corruption and Crime Commission
- Department of Foreign Affairs
- Department of International Relations
- Department of the Environment
- Environment Protection Authority
- Independent Commission against Corruption
- Museum of Victoria
- National Trust of Australia
- Note Printing Australia Limited
- Orange County Comptroller
- Parliament of WA
- PNG National Fisheries Authorities
- Qatar Olympic Committee
- State Library of Victoria
- Sydney Harbour Foreshore Authority
- Sydney Opera House Trust
- U.S. Navy Sparwars Systems Center Pacific

## Health/Hospital/Medical

- Abbott Diabetes Care
- Anglicare
- Benenden Hospital
- DeKalb County Board of Health
- Healthscope
- HealthShare NSW
- Labtests Auckland
- Lake Health
- Lakeland Health Limited
- NSW Ministry of Health
- Royal Melbourne Hospital
- Royal Victorian Eye and Ear
- Servier Laboratories
- South Auckland Hospice
- Southern Health
- St. Vincent's Health

- Symbion Pharmacy Services
- Tairawhiti Health
- Wesley Radiation Oncology

## Hospitality/Hotel/Leisure

- Accor Advantage Plus
- Adelaide Shores
- Ascents Hotel Pty Ltd
- Bathurst RSL Club Ltd
- Carlton Hotel
- Chatswood RSL Club
- Chukchansi Gold Resort and Casino
- Crown Melbourne Limited
- Crown Perth
- Discovery Holiday Parks
- Fitness First
- Four Seasons Resort
- Grand Millennium KL
- Hayman Island Resort
- Hotel Inter-Continental Sydney
- Melbourne Theatre Company
- Protea Hotel Fire and Ice
- Rarotongan Beach Resort and Spa
- Reethi Rah Resort
- Rendezvous Grand Hotel
- Sheraton Noosa Resort and Spa
- Sovereign Hill Museum
- Wyndham Vacation Resort Asia Pacific
- Zoos Victoria

## Industrial

- Akzo Nobel Pty Ltd
- Dynamic Satellite Surveys
- Pacific Services Group
- Vivo Energy Uganda

## Industry Services

- Amadeus Gulf
- Clarus Fluid Intelligence LLC
- Gatso
- HP Tafmis Assets
- Matsuura Machinery Corporation

### Insurance/Legal

- Ageas Insurance
- AmLife Insurance
- Aon Risk Services
- British American Insurance
- Clifford Chance
- Corrs Chambers Westgarth
- Crown Solicitor's Office
- Gallagher Bassett Services
- Jeffer, Mangels, Butler & Mitchell
- Kentucky Farm Bureau Mutual Insurance
- Malaysian Reinsurance Berhad
- Sparke Helmore Lawyers
- Territory Insurance Office
- Victoria Legal Aid

### Manufacturing

- Australia Pacific Electric Cables
- Australian Country Choice
- Benfield Motor Group
- Bostik
- Bridgestone Earthmover Tyres
- De Beers
- Ford Motor Company
- Green's General Foods
- Honda
- Kellogg
- Kenya Tea Packers
- Knauf Plasterboard
- Manildra Group
- NGK Spark Plug
- Sebel Furniture
- SMC Pneumatics
- Toshiba
- Toyota
- Unilever

### Media/Publishing/Video/TV

- Animal Logic
- B Sky B
- Film-Ocean
- Hat Trick Productions
- Ikon
- JMC Academy
- News Ltd
- Random House Australia

### Mining & Resources

- ADGAS
- CITIC Pacific Mining
- INPEX
- INTECSEA
- Minara Resources
- Pilbara Manganese
- Queensland Mines Rescue Service
- Shell

### Outsourcing IT/Other

- ALLEASING
- Citrix Systems Asia Pacific Pty Ltd
- Hostworks Limited
- HP Enterprise Services Defence 1
- Sarina Russo Group

### Ports - Sea/Air

- JFK Airport New York
- Flinders Ports
- La Guardia Airport New York
- MNG Maritime
- Newark Airport New York
- Port of London Authority
- SMIT Subsea Middle East LLC

### Real Estate

- KLCC Property Holdings Berhad
- Metricon Homes

### Retail/Wholesale

- 7-Eleven Inc.
- Australian Automotive Group
- Dimattina Coffee
- Heartland Holden
- Millers Retail Limited
- Panasonic Australia
- Rivalea
- RRG Group
- Specsavers
- Yamaha Music

### Software/IT

- Countrytell
- KYCOM Holdings

### Telecommunications

- Ericsson
- MIC Tanzania
- Millicom Tchad
- MTN Afghanistan
- MTN Ghana
- MTN Ivory Coast
- MTN Nigeria
- NEC Technologies
- Red Bee Media Australia
- STW Communications Group
- Telstra Corporation Limited
- Webcentral

### Transport/Storage

- Americold
- ANL Container Line
- Etihad Airways
- Mainfreight Ltd
- Northline
- Peter Kittle Motor Company
- Points West Equipment
- RailCorp
- Seagate Technology
- South African Express Airways
- Tollink
- VISA Global Logistics
- Wridgways

### Utilities

- Intertoll
- National Irrigation Board
- National Nuclear Laboratory
- SA Power Networks
- South Australia Water Corporation
- TRU Energy Yallourn
- Verve Energy
- Western Power



THALES



# DEVELOPMENT ROADMAP

Hardcat plan well into the future with respect to supplying our client base what they need.

We have many clients who have been using Hardcat to control their asset base for over 20 years.

The main reason that Hardcat retains its client base is due to its continual evolution and planned development.

Part of our strategy for client support is to have a 12 month roadmap of what enhancements and extensions will be made over the next 12 months.

# VERSION 4 IS THE CULMINATION OF MANY THOUSANDS OF HOURS OF ANALYSIS AS WELL AS DEVELOPMENT

The list of enhancements incorporated in Version 4 are too many to list here so we will mention just a few:

- Enhanced to comply with both Windows 7 and Windows 8
- Domain Control
- Google Maps Integration
- DashBoard Graphs
- Interactive Graphs
- New Grids on Every List
- New Web Frontend
- Single Screen Control (grid, reports, export, graphs) all driven from one screen
- Mass RFID audit capabilities
- Notifications feature – schedule any Hardcat report/export/graph to be sent automatically to recipients at a certain date/time
- Ability to export data from all Hardcat grids straight to excel/.csv formats
- Smartphone apps for both iOS and Android devices
- Enhancements to Hardcat ROLES function. Ability to restrict access to data based on ROLE.
- View Depreciation reports on HardcatWeb.
- New RoadMaps screen in Hardcat Maintenance and Help Desk modules
- Enhancements to workflow – create work orders and problems from within an asset record
- Active Directory Integration
- SCCM Software Discovery Integration
- Report Scheduler