

# HARDCAT *Lite*

*A tailored solution within your budget*





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# WHAT DOES HARDCAT LITE CONSIST OF?

Hardcat *Lite* is designed with small to medium businesses in mind. The start-up pack consists of all you need to get started to manage up to 3,000 assets.

The package includes the Asset Register Module and the Smartphone Module as well as a choice of any two of the other Hardcat modules at no extra cost.

This allows the one package to be streamlined to suit your main wish list, whether it be financial or maintenance...

Hardcat *Lite* is packaged as a startup pack for clients wanting the power of Hardcat but at an entry level price. The package consists of the following:

SOFTWARE	Modules	Asset Register Module
		Smartphone Application
		+ Any two other modules of your choice
	Included	Report Generator
		User Defined Graphs
		Dashboard Graphs
		Issue & Return of Equipment
		Import/Export
		Security
		Audit Trail
		Domain Control
		Boolean Search Capability
		Unlimited User Defined Fields
User Defined Alerts and Notifications		
Configuration	3,000 Asset Capacity	
	2 User - full rights	
	1 x Smartphone User	
SERVICES	12 Months free support	
	Training Video	
	Auto Configuration Procedure	
	Instructional Material	

# A TAILORED SOLUTION TO FIT YOUR BUDGET

Hardcat's Asset Management System is modular, making implementation flexible and affordable.

At the heart of the Hardcat system is a powerful Asset Register Module. This provides the foundation from which process control and compliance can be extended with the addition of optional Hardcat modules and interfaces.

The Modules in dark blue are already included in this package, choose any two of the other modules to be included in your configuration at no additional cost.

## CHOOSE ANY OTHER TWO MODULES





# POWERFUL ASSET KNOWLEDGE AT YOUR FINGERTIPS

The Asset Register Module is the core of the Hardcat Asset Management System, and provides the foundation for optional add-on modules to extend functionality.

It's designed to collect and deliver in-depth information through easy to use and easy to customise features.

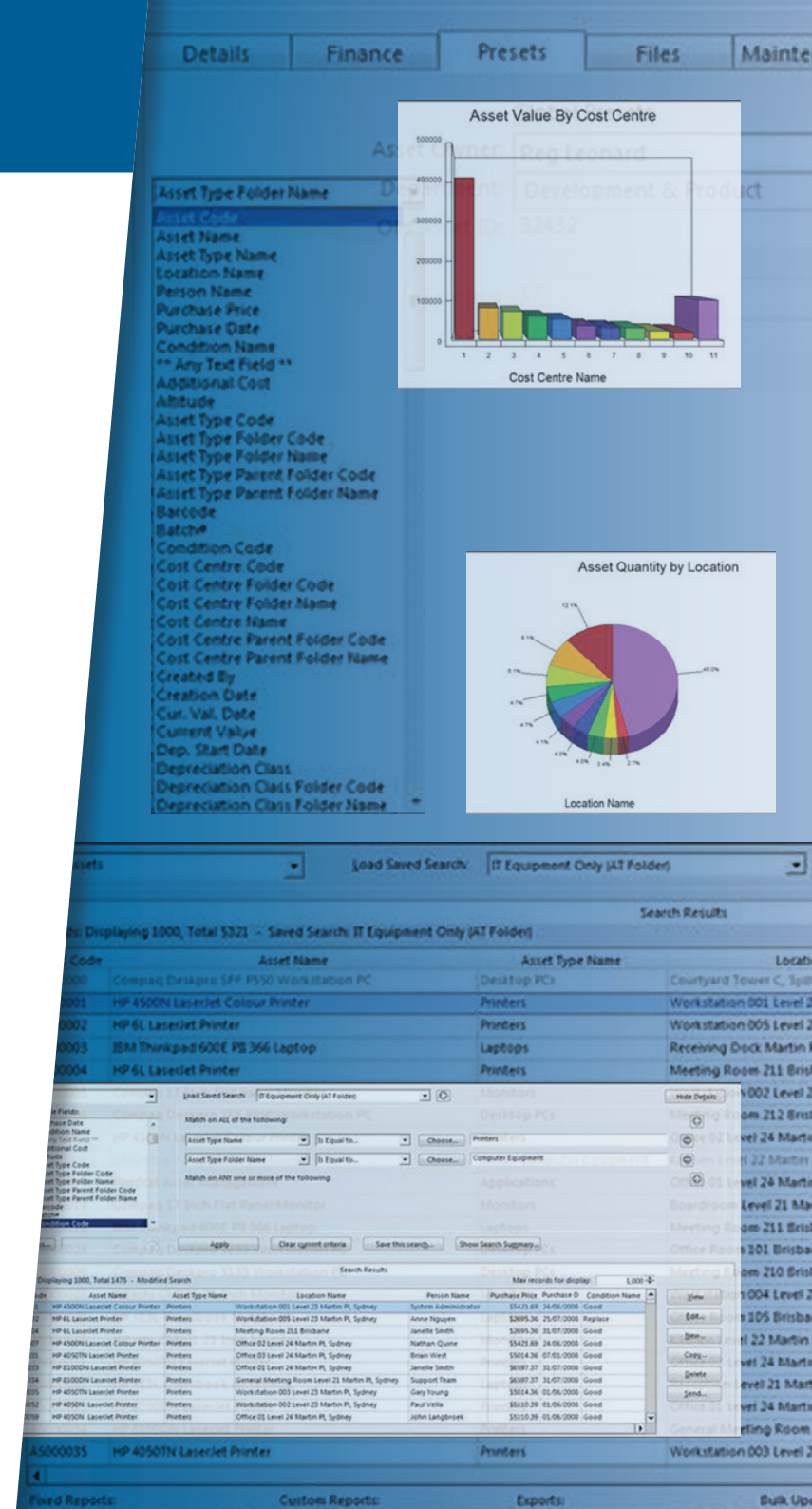
Information can be recorded into any of the following categories, as well as sub-categories which can be created to suit your management needs:

- Product description
- Asset type
- Supplier
- Location
- Cost or profit centre or customer name
- Employee/owner
- Leased/owned
- Asset condition
- Purchase price
- Insurance value
- Warranty information
- End of life
- Global user definable fields for all assets
- As well as 9,999 user definable fields per asset type

Detailed reporting is at your fingertips. There are hundreds of standard reports within Hardcat. As well as these out-of-the-box reports, the user is able to create custom reports incorporating any field within Hardcat, even user defined fields.

- Return on investment
- Costs and risks
- Productivity
- Asset-related decision making
- Asset service delivery responsiveness and revenue
- Cost of ownership

*The asset register module can handle any type of asset as well as any attribute associated with that asset type. Why don't you put us to the test?*



# AUTOMATE YOUR ASSET AUDITS AND IMPROVE ACCURACY

By automating time intensive audits and data collection, the Hardcat Barcoding Module offers a fast, accurate and discreet method of identifying fixed and portable assets - from desks, chairs and large mainframe computers, to fax machines, photocopiers, modems, PCs, portables and mobile phones.

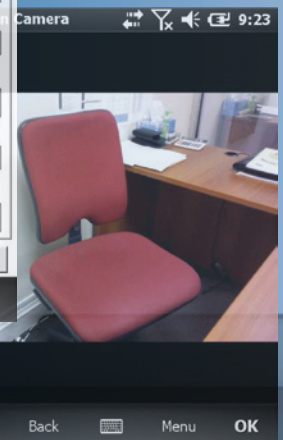
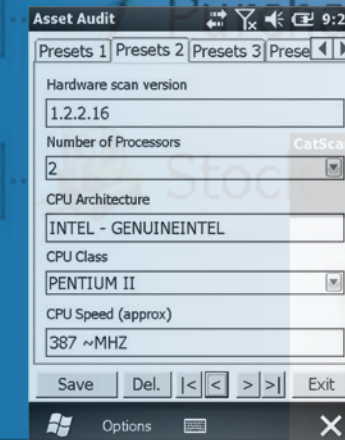
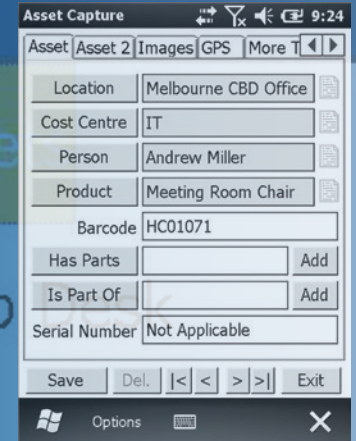
Information is recorded via a hand-held barcode reader (a Motorola PDA) running an application called "CatScan" specially designed by Hardcat to enable the system user to collect data efficiently, accurately and in an organized and efficient format.

Using predefined lists of various criteria, based on your organization's unique structure and requirements, Hardcat's PDA-based solution allows:

- Consistency of captured data
- Rapid selection of criteria in drop-down lists or barcode scan-able fields
- Facility to create new criteria "on the fly"
- Achievable near-perfect accuracy
- The amount of time lost through human error to be reduced to an absolute minimum
- The capture of GPS co-ordinates
- Photographs to be attached to the asset record to identify the asset or to record the condition of the asset
- Comprehensive in-situ exception reporting
- On-the-spot investigation of what's still to be audited or sighted...no matter what type of asset... parent or child

Having a complete online picture library of your assets allows you to make informed decisions relating to asset purchases and can reduce your insurance premiums by more than 30%.

- Automated data collection
- Total asset visibility
- Instant asset tracking
- Quick, simple to use & accurate
- Labour, time & cost efficient
- Improved asset security



# TAKE CONTROL AND BE IN TOUCH ANYWHERE AND ANYTIME

The Hardcat Smartphone App is referred to as MiCat. MiCat is free and ready for you to download.

MiCat allows the following functions:

- Create, view and edit work orders on the iPhone or Android app
- Works in a 'live' connected stage to the Hardcat database so any work performed is reflected back on the Hardcat database straightaway
- Covers 75% of work order managements activities that can be performed from the traditional Hardcat software
- Full integration with the smartphone camera
- Access to work order presets, actions, details and much more....
- Create work orders out on the job when unscheduled/immediate repairs are identified.
- Real-time job allocation - Jobs can be raised in the head office and will show up on the smartphone of engineers' who are already on-site
- No need to perform manual upload/download of data from the Hardcat database
- Real-time job status updates.

What it means to you:

- Schedule and create work orders from the Hardcat system
- Allocate work orders to individual or groups of maintenance staff
- Provide external contractors or engineers with MiCat phone app access to view only their work orders
- Allocate work orders to 'external contractors' (individuals or group)
- Contractors can see their work schedules at all times
- Complete the task and update any information in real time while in the field
- The system administrator has full visibility of all real-time maintenance activity
- Reduce the paperwork and associated time consuming follow-up activities
- Cost Savings!



MiCat



# WHAT OUR CLIENTS SAY

***"We tested eight systems before selecting Hardcat"***

Asset Logistics, Inc (USA)

***"I have looked at other products on the market and Hardcat is by far the most complete."***

Courville Auctioneers (Texas, USA)

***"I had looked at several other packages, and this one blew the others away!"***

University of Phoenix (USA)

***"Of all the asset management demonstrations I have seen, it is one of the easiest to manage."***

Ernst & Young

***"When you use a system in a theatre of war, it has to be 100% solid, that was our major consideration in choosing Hardcat".***

UK Ministry of Defence (UK)

***"Your system is awesome. It is the best I have ever worked with."***

Bostik

***"To date our experience with Hardcat has been exceptional"***

HeathTech Solutions (USA)

***"Hardcat is a niche product with no competitor we could find"***

Sytel (USA)

***"We give Hardcat a score of 10 out of 10"***

Lakeland College

***"I don't know how we survived without Hardcat. We now use it for everything"***

Inchord Communications Inc (USA)

***"Hardcat - No questions and we love it!"***

Jeffer, Mangels, Butler & Marmaro L.L.P. (USA)

***"The guys in your technical area have done a superb job – it's perfect!"***

Omya Southern Pty Ltd. (Australia)

***"Our Accounting dept seems to love Hardcat"***

Victor O. Schinnerer (USA)

***"I believe Hardcat could become the next best thing since Excel for businesses."***

Mc Clain Consulting (San Francisco USA)

***"The upgrade went very smooth. Thanks again for a great product."***

inChord Communications (USA)

***"Hardcat is economical, easy to use, and full of standard and optional features."***

Ernst & Young

***"We really do get a lot of benefit from Hardcat and use it for everything with relation to our IT purchasing"***

Geller (New York, USA)

***"We are very pleased with Hardcat, and believe we made the best choice."***

DeKalb County Board Of Health (USA)

***"V4 is Fantastic"***

AMR (Malaysia)

***"As a professional Project Manager, I have no hesitation in recommending Hardcat. It is truly one of the great, Australian software success stories."***

Rob Marx (Project Manager)

***"Hardcat support is immediate, I have never seen anything like it... your product is awesome!"***

Gerbig Snell/Weisheimer (USA)

***"You guys are simply fantastic"***

Coburg Ghana Limited (Ghana – Africa)

***"Even though you're half a world away, the service we have received thus far has been better than some of our local vendors"***

Kentucky Farm Bureau (USA)

***"Must also (again) comment on the timeliness of response. Less than an hour, even though I accidentally logged the call to the incorrect portal. Unbelievable!"***

Department Parliamentary Library (Australia)



# STRENGTH IN NUMBERS

Over 3,000 blue chip organisations in over 120 countries around the world have chosen Hardcat for their fixed asset management needs. The list below represents a small sample of our broad and diverse client base.

## Accounting/Consulting

- Cunningham Lindsey Australia
- Deloitte Touche Tohmatsu
- PricewaterhouseCoopers

## Advertising

- BADJAR Ogilvy
- DDB
- M&C SAATCHI

## Aged Care

- Australian Unity Retirement
- De Paul Villa Aged Care
- Department of Ageing & Disability
- Glenview Nursing Home

## Agriculture/Primary Industries

- Coleambally Irrigation
- DeLaval Limited
- Murray Goulburn Co-Op
- South West Fibre

## Banking/Investment

- AmBank
- ANZ Bank
- Bank of Tokyo - Mitsubishi
- BNP Paribas
- Byblos Bank Africa
- Ecobank Nigeria
- First Bank of Nigeria
- Industrial Bank of Kuwait
- ING Bank
- Macquarie Group Services
- Rabo Bank Group
- Reserve Bank of Australia
- Note Printing Australia Limited

## Building/Construction/Engineering

- A Noble & Son
- BDP (UK)
- Caterpillar
- Coral Homes
- Delta Group

- Elizabeth River Crossings
- Flynn Canada Ltd
- John Holland Construction
- Laing O'Rourke
- Metricon Homes
- Silvercity Drilling

## Charity & Non for Profit

- Adelaide Festival Centre
- CareFlight
- Churches of Christ Care
- Community Solutions Incorporated
- Disability Rights California
- Melbourne Citymission
- Seeds of Life
- Uniting Church in Australia

## Chemical

- Applied Chemicals
- Aspen Pharma
- Pfizer
- Vertex Pharmaceuticals

## Councils

- Cardinia Shire Council
- Met Service Limited
- Newcastle Municipality
- Shire of Yarra Ranges
- Worcester City Council

## Defence

- BAE Systems
- Defence CBRN Centre
- DISC Asset Management System
- DSTO
- Infantry Training Catterick
- Joint Interagency Liaison Office
- RAF Halton
- Royal Military Academy Sandhurst
- RTMC Chilwell
- Saab Systems
- TEWSPO
- Thales Australia Limited

- Transfield Defence Operations
- U.S. Navy Sparwars Systems Center Pacific

## Education/University

- American Career College
- Armadale Senior High School
- Bay of Plenty Polytechnic
- Board of Studies
- Chisholm Institute
- Deakin University
- Flinders University
- Hawaii Department of Education
- Macquarie University
- Manukau Institute of Technology
- Melbourne Business School
- Mount Saint Vincent University
- Northern Cape Education Department
- Practical Education Institute
- St Louis Science Center
- Umfolozi College
- Universiti Putra Malaysia
- University of Adelaide
- University of New South Wales
- University of Otago
- University of Wisconsin
- Waiariki Institute of Technology

## Emergency Services & Police

- Australian Federal Police
- Avon Fire Brigade Asset
- City of North Las Vegas Police
- Dallas Police Department
- Queensland Police
- South Australian Police
- Victoria Police

## Finance

- Florida Dept of Financial Services
- GE Auto & Fleet
- Geller & Co.
- Hitachi Capital
- Link Market Services

- PT. BFI Finance Indonesia
- RentSmart
- Thales

## Government

- Attorney-General's Department
- City of Alabaster
- City of Pelham
- Corruption and Crime Commission
- Department of Foreign Affairs
- Department of International Relations
- Department of the Environment
- Environment Protection Authority
- Independent Commission against Corruption
- Museum of Victoria
- National Trust of Australia
- Orange County Comptroller
- Parliament of WA
- PNG National Fisheries Authorities
- Qatar Olympic Committee
- State Library of Victoria
- Sydney Harbour Foreshore Authority
- Sydney Opera House Trust

## Health/Hospital/Medical

- Abbott Diabetes Care
- Anglicare
- Benenden Hospital
- DeKalb County Board of Health
- Healthscope
- HealthShare NSW
- Labtests Auckland
- Lake Health
- Lakeland Health Limited
- NSW Ministry of Health
- Royal Melbourne Hospital
- Royal Victorian Eye and Ear
- Servier Laboratories
- South Auckland Hospice
- Southern Health
- St. Vincent's Health

- Symbion Pharmacy Services
- Tairawhiti Health
- Wesley Radiation Oncology

## Hospitality/Hotel/Leisure

- Accor Advantage Plus
- Adelaide Shores
- Ascents Hotel Pty Ltd
- Bathurst RSL Club Ltd
- Carlton Hotel
- Chatswood RSL Club
- Chukchansi Gold Resort and Casino
- Crown Melbourne Limited
- Crown Perth
- Discovery Holiday Parks
- Fitness First
- Four Seasons Resort
- Grand Millennium KL
- Hayman Island Resort
- Hotel Inter-Continental Sydney
- Melbourne Theatre Company
- Protea Hotel Fire and Ice
- Rarotongan Beach Resort and Spa
- Reethi Rah Resort
- Rendezvous Grand Hotel
- Sheraton Noosa Resort and Spa
- Sovereign Hill Museum
- Wyndham Vacation Resort Asia Pacific
- Zoos Victoria

## Industrial

- Akzo Nobel Pty Ltd
- Dynamic Satellite Surveys
- Pacific Services Group
- Vivo Energy Uganda

## Industry Services

- Amadeus Gulf
- Clarus Fluid Intelligence LLC
- Gatso
- HP Tafmis Assets
- Matsuura Machinery Corporation

## Insurance/Legal

- Ageas Insurance
- AmLife Insurance
- Aon Risk Services
- British American Insurance
- Clifford Chance
- Corrs Chambers Westgarth
- Crown Solicitor's Office
- Gallagher Bassett Services
- Jeffer, Mangels, Butler & Mitchell
- Kentucky Farm Bureau Mutual Insurance
- Malaysian Reinsurance Berhad
- Sparke Helmore Lawyers
- Territory Insurance Office
- Victoria Legal Aid

## Manufacturing

- Australia Pacific Electric Cables
- Australian Country Choice
- Benfield Motor Group
- Bostik
- Bridgestone Earthmover Tyres
- De Beers
- Ford Motor Company
- Green's General Foods
- Honda
- Kellogg
- Kenya Tea Packers
- Knauf Plasterboard
- Manildra Group
- NGK Spark Plug
- Sebel Furniture
- SMC Pneumatics
- Toshiba
- Toyota
- Unilever

## Media/Publishing/Video/TV

- Animal Logic
- B Sky B
- Film-Ocean
- Hat Trick Productions
- Ikon
- JMC Academy
- News Ltd
- Random House Australia

## Mining & Resources

- ADGAS
- CITIC Pacific Mining
- INPEX
- INTECSEA
- Minara Resources
- Pilbara Manganese
- Queensland Mines Rescue Service
- Shell

## Outsourcing IT/Other

- ALLEASING
- Citrix Systems Asia Pacific Pty Ltd
- Hostworks Limited
- HP Enterprise Services Defence 1
- Sarina Russo Group

## Ports - Sea/Air

- JFK Airport New York
- Flinders Ports
- La Guardia Airport New York
- MNG Maritime
- Newark Airport New York
- Port of London Authority
- SMIT Subsea Middle East LLC

## Real Estate

- KLCC Property Holdings Berhad
- Metricon Homes

## Retail/Wholesale

- 7-Eleven Inc.
- Australian Automotive Group
- Dimattina Coffee
- Heartland Holden
- Millers Retail Limited
- Panasonic Australia
- Rivalea
- RRG Group
- Specsavers
- Yamaha Music

## Software/IT

- Countrytell
- KYCOM Holdings

## Telecommunications

- Ericsson
- MIC Tanzania
- Millicom Tchad
- MTN Afghanistan
- MTN Ghana
- MTN Ivory Coast
- MTN Nigeria
- NEC Technologies
- Red Bee Media Australia
- STW Communications Group
- Telstra Corporation Limited
- Webcentral

## Transport/Storage

- Americold
- ANL Container Line
- Etihad Airways
- Mainfreight Ltd
- Northline
- Peter Kittle Motor Company
- Points West Equipment
- RailCorp
- Seagate Technology
- South African Express Airways
- Tollink
- VISA Global Logistics
- Wridgways

## Utilities

- Intertoll
- National Irrigation Board
- National Nuclear Laboratory
- SA Power Networks
- South Australia Water Corporation
- TRU Energy Yallourn
- Verve Energy
- Western Power



THALES



BAE SYSTEMS



# RETURN ON INVESTMENT

Hardcat plans well into the future with respect to supplying our client base what they need.

We have many clients who have been using Hardcat to control their asset base for over 20 years.

The main reason that Hardcat retains its client base is due to its continual evolution and planned development.

Hardcat's Return on Investment for the client is immediate. The first audit will highlight assets you were not aware of, thus improving the valuation of your organization. Also during the audit, Hardcat will highlight missing assets, these can be an immediate write-off from your books & the associated tax rebate.

## HARDCAT SAMPLE SAVINGS

### HEALTH DEPARTMENT HARDWARE TRACKING



- Man hours for mandatory audits reduced by approximately 70%. Annual savings of approximately \$85,000.
- Facilitated greater bargaining power for both new and replacement planning contracts with hardware vendors. Savings in excess of \$100,000 in the first year.

### WEAPONS AUDIT FOR WHOLE OF STATE POLICE FORCE



- Man hours for mandatory audits reduced by approximately 80%. Annual savings of \$250,000.
- No longer paying licence fee for Mincom/Ventyx system. Annual savings of \$80,000.
- Dramatic reduction in time spent explaining audit discrepancies. Annual savings of \$25,000.
- Total annual savings of approximately \$355,000.

### TECHNICAL INSPECTION SERVICE



- Enabled A.Nobles to charge and additional management fee of 5%. Additional billing of \$120,00 per annum.
- No need for programmers to support access systems. Annual savings of \$60,000.
- 65% reduction in processing data, which resulted in savings of \$95,000 per annum.
- Annual savings and additional revenue of approximately \$275,000.